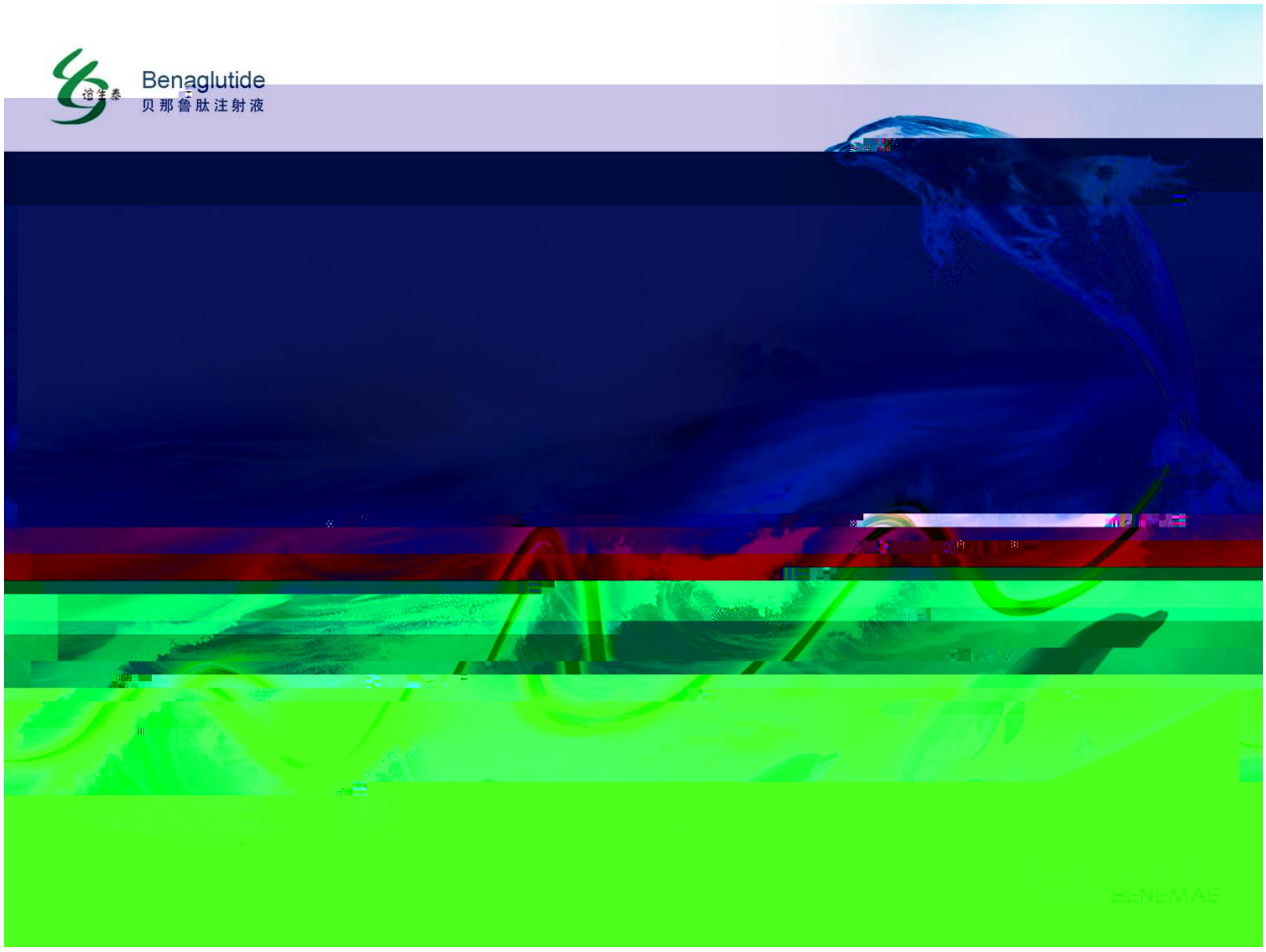

Benaglutide
贝那鲁肽注射液
BENEMAE

1 2 2017

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3 Exendin
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6 WHO
INN “ Beinaglutide Injection ”

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	IQVIA 2017 GLP-1 14% 1% GLP-1
	2018 12 31 14 43

	2018 12 31 18.4575% 49.4487% 67.9062%

	Shanghai Benemae Pharmaceutical Corporation
	830931
	916

	021-61905511
	021-61905522
	wangyao@benemae.com
	www.benemae.com
	916 201321
	www.neeq.com.cn

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	2014 8 11
	C -27 -276 -2760
	161,974,500
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	161,974,500	

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	27,323,092.31	14,089,612.53	93.92%
%	39.04%	52.50%	-
	-213,634,252.04	-160,061,100.46	-

-204,097,488.99 -150

%	93.92%	2715.90%	-
%	-	203.65%	-

	161,974,500	161,974,500	-
	-	-	-
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	1,263,707.57
	-4,182,257.29
	-9,536,763.05
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	-9,536,763.05

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	747,001.91	747,001.91	-	-
	88,980,122.89	88,980,122.89	-	-
	-	-	-	-
	158,861,514.67	158,861,514.67	-	-
	-	-	-	-
	-	-	-	-
	14,485,407.95	-	-	-

Ä /˜ ž X ì A–% V) V1,Ø à†A V) c ! o & –) € L@îÂq bPUb‘ cÅa®•á4 bPUb—€H 1" Vñ ` b•!H ÄÄ ìA †½PÆ)bV1•Ö1à V

	-204,097,488.99	-212,726,075.90	-4.06%
	-1.32	-1.34	-1.49%
	-83.99%	-85.68%	-1.97%
	431,136,297.40	425,795,984.50	1.25%
	159,000,932.74	155,934,777.77	1.97%
	161,974,500.00	161,974,500.00	-
	0.98	0.96	2.08%

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2018 5 73%
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GLP-1
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1	15,654,830.23
2	8,857,946.94
3	14,820,734.99
4	38,017,145.79
5	7,658,656.87
6	586,161.23
7	16,634,400.00
8	2,216,297.52
9	40,965,589.58
10	12,130,927.14
11	3,510,362.16
12	97,883,436.26
13	49,625,051.69

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	27,323,092.31	-	14,089,612.53	-	93.92%
		60.96%	6,692,160.59	47.50%	148.91%
%	39.04%	-	52.50%	-	-
		201.00%		126.57%	207.96%

142.65%

5		101,454.55	0.34%	
				-

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	-87,544,566.01	-124,509,302.30	-
	-14,269,097.85	-14,766,051.62	-
	86,538,605.09	32,417,194.74	166.95%

1	-87,544,566.01
	36,964,736.29
2	86,538,605.09
	54,121,410.35

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99.37%
-4,141.88

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	38,976,896.13	55,444,254.57
	142.65%	393.51%
	-	-

	13	16
	53	52
	12.53%	11.30%

	57	52
	57	52

III 2019 1 BEM-012
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BEM-015
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BEM-033

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2018 12 31 129,947,805.86

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2018 12 31 29,868,421.74

18,491,887.41 11,376,534.33

	183,538.73		
	13378885.91		
	73,277,877.29		
[1]	4,000,000.00		7,969,800.00
[2]	3,969,800.00		

[1] 4,000,000.00 “ ” “ ”

[2] 3,969,800.00 “ ” “ ”

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6	6,558,450.00	2,123,757.22

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		113,320,000.00		2018 1 3	2018-002
				2018 11 1	2018-066
		60,000,000.00		2018 4 19	2018-022

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9		599,500	963,000	1,562,500	0.965%	-	1,562,500
10		1,537,500	-6,000	1,531,500	0.946%	-	1,531,500
		137,759,500	-1,261,750	136,497,750	84.274%	22,397,625	114,100,125
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			%		
		60,000,000.00	6.05%	2015.06.16-2018.06.15	
		9,000,000.00	5.70%	2017.08.31-2018.11.15	
		8,979,564.96	5.22%	2017.08.22-2018.08.22	
		11,000,000.00	5.22%	2017.08.31-2018.08.31	
		60,000,000.00	6.175%	2018.06.14-2021.05.15	

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			1964 6		2017.02.08-2020.02.07	36.90
			1945 2		2017.02.08-2020.02.07	9.60
			1973 7		2017.02.08-2020.02.07	145.20
			1949 1		2017.02.08-2020.02.07	0.00
			1961 11		2017.02.08-2020.02.07	9.60
			1980 2			

		3,000	-750	2,250	0.001%	-
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		15,000	-	15,000	0.009%	-

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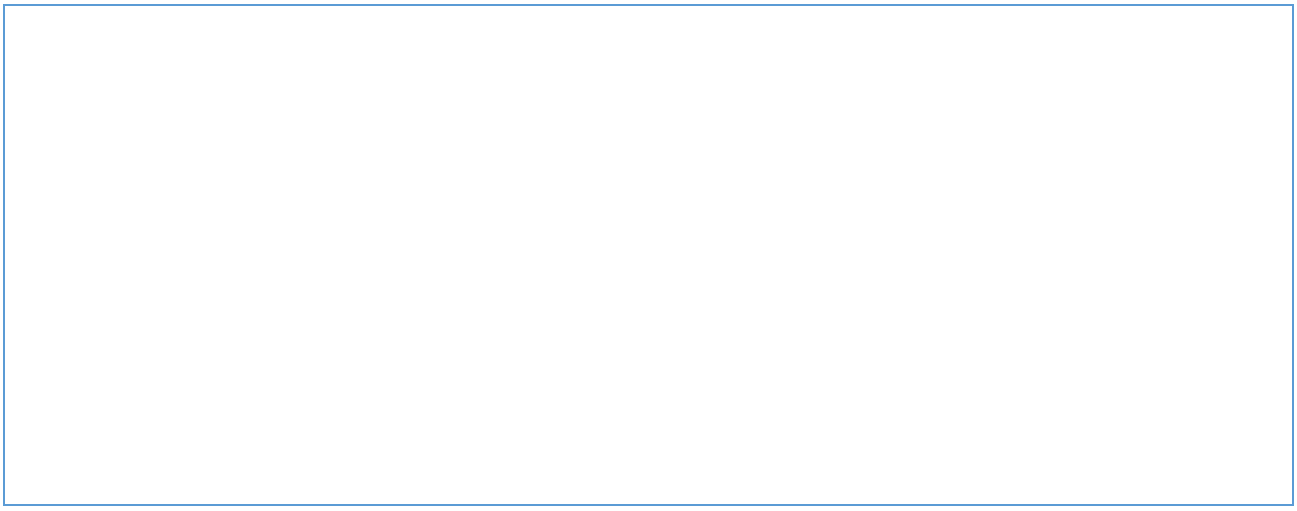
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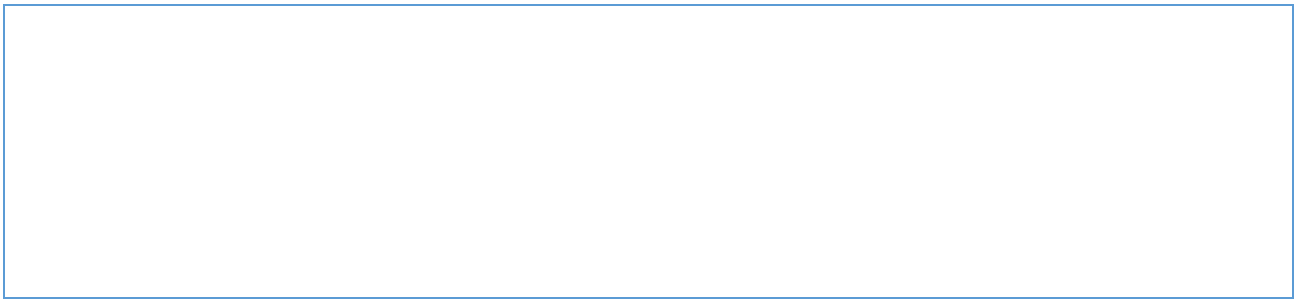
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2018 12 31 29,868,421.74

18,491,887.41 11,376,534.33

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	1	1,116,735.52	16,771,565.75

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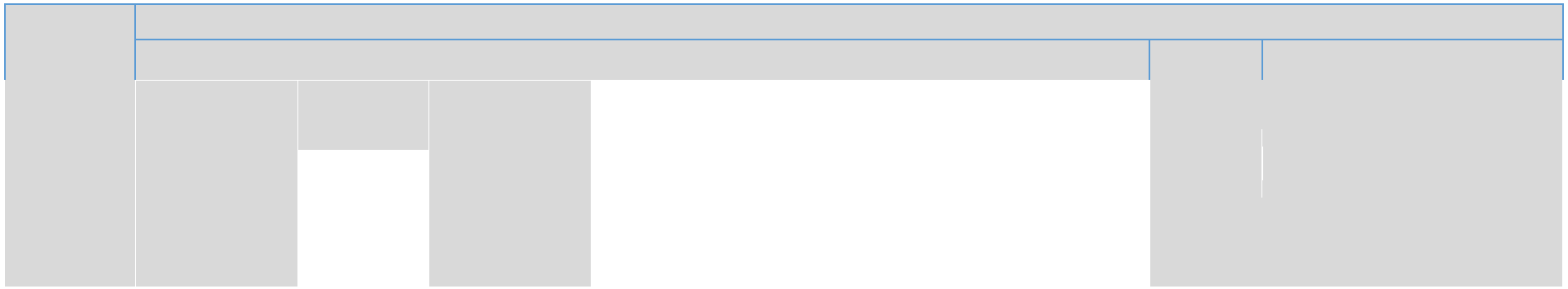
	19	45,000,000.00	6,982,854.21

	1	16,657,225.23	6,692,160.59
		148,846.38	176,505.64
		85,327,549.70	60,591,464.34
	2		
		6,350,066.72	478,352.40
		6,025,897.90	543,455.23
		28,500.97	102,586.09
		35,656,547.07	23,108,442.61
		1,378,084.24	1,391,500.00
“ ”			-555,971.12
“ ”			-5,354,400.16
“ ”			6,521.92
“ ”			

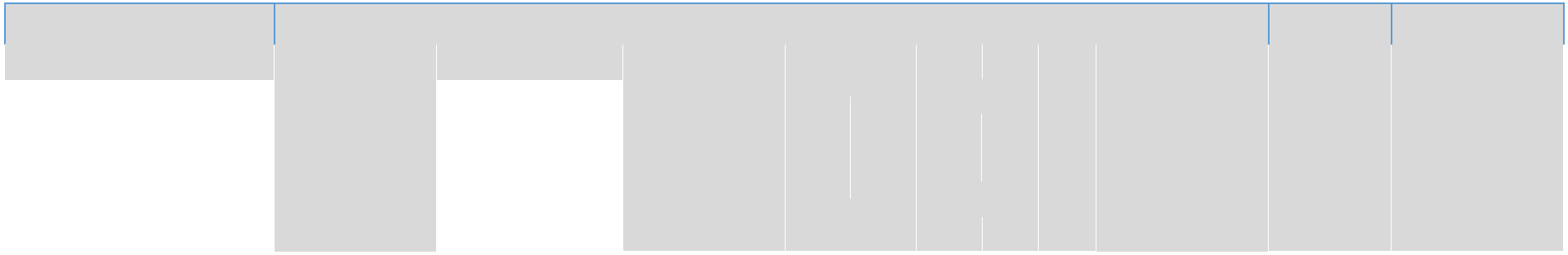
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		25,447,011.77	9,726,981.56
		37,127,162.73	
	1	1,382,528.04	11,241,390.86
		63,956,702.54	20,968,372.42
		6,153,687.17	13,192,029.49
		79,076,735.67	72,958,715.45
		148,846.38	179,379.43
	2	66,121,999.33	59,147,550.35

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											-213,634,252.04	-41.42	-213,634,293.46
					22,921,304.58								22,921,304.58



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	161,974,500.00				382,129,433.71							

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	161,974,500.00				395,785,552.88						-32,928,880.56	524,831,172.32

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1-2	10.00	10.00

2-3	30.00	30.00
3-4	50.00	50.00
4-5	80.00	80.00

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		20-30	5	4.75-3.17
		5-15	5	19.00-6.33
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			6,195,111.23
	6,195,111.23		
			747,001.91
	747,001.91		
	88,980,122.89		88,980,122.89
	158,861,514.67		158,861,514.67
			14,485,407.95
	14,485,407.95		

	2,187,099.45	13.79	109,354.98
	1,876,965.54	11.84	93,848.28
	798,024.19	5.03	39,901.21

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	44,763,555.39	39,387,488.51	5,376,066.88	44,763,555.39	22,753,088.51	22,010,466.88
	44,763,555.39	39,387,488.51	5,376,066.88	44,763,555.39	22,753,088.51	22,010,466.88
	44,763,555.39	39,387,488.51	5,376,066.88	44,763,555.39	22,753,088.51	22,010,466.88

(2))MC /P <</MCID 81/Lang (en-U18)>> BDC q192.89 48902.02 594

	3,942,066.88	[redacted]		3,942,066.88
	40,821,488.51			40,821,488.51
	44,763,555.39			44,763,555.39

[redacted]

1)

	60,439,668.00	99,344,301.61	1,146,836.93	3,431,037.29	164,361,843.83
		5,738,156.45		28,372.62	5,766,529.07
1)		3,212,627.53		28,372.62	3,241,000.15
2)		2,525,528.92			2,525,528.92
3)					
		1,885,786.92			1,885,786.92
1)		1,885,786.92			1,885,786.92
	60,439,668.00	103,196,671.14	1,146,836.93	3,459,409.91	168,242,585.98
	10,639,035.70	62,103,189.43	228,945.90	2,410,549.91	75,381,720.94
	1,924,681.32	11,019,794.71	136,186.92	446,641.82	13,527,304.77
1)	1,924,681.32	11,019,794.71	136,186.92	446,641.82	13,527,304.77
		1,806,897.60			1,806,897.60
1)		1,806,897.60			1,806,897.60
	12,563,717.02	71,316,086.54	365,132.82	2,857,191.73	87,102,128.11
	47,875,950.98	31,880,584.60	781,704.11	602,218.18	81,140,457.87
	49,800,632.30	37,241,112.18	917,891.03	1,020,487.38	88,980,122.89

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	19,944,937.25
	19,944,937.25

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	19,059,827.93		19,059,827.93	8,621,811.99		8,621,811.99
				2,125,091.26		2,125,091.26
	1,364,102.56		1,364,102.56	1,364,102.56		1,364,102.56
				369,230.76		369,230.76
	180,564,990.24		180,564,990.24	158,861,514.67		158,861,514.67

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	2	146,381,278.10	13,759,781.65			160,141,059.75
	3,000	8,621,811.99	10,469,222.84	31,206.90		19,059,827.93
	213	2,125,091.26		2,125,091.26		
	136	1,364,102.56				1,364,102.56
ˆ ∓	37 في في في 369,230.76			369,230.76		
		158,861,514.67	24,229,004.49	2,525,528.92		180,564,990.24

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	(%)	(%)			(%)	
	100.00	100.00	4,710,245.75	1,440,848.76	5.23	
	63.00%	63.00%				

23,631,702.00

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	26,616,335.09	14,485,407.95
	26,616,335.09	14,485,407.95

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	2,188,871.99	2,992,512.42
	13,022,817.14	5,702,995.06
	11,404,645.96	5,789,900.47
	26,616,335.09	14,485,407.95

2) 1

Covance Clinical Resarch Unit, Inc.	2,226,309.25	
	1,341,330.00	
	1,199,574.53	
	4,767,213.78	

	739,355.59	1,252,753.63	213,000.00	1,779,109.22
		334,653.68	334,653.68	
	331,509.90	369,495.60	331,509.90	369,495.60
	5,588,812.51	79,234,513.34	75,366,821.25	9,456,504.60

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	805,851.09	8,486,002.23	8,832,832.22	459,021.10
	21,975.44	236,839.03	247,338.97	11,475.50
	827,826.53	8,722,841.26	9,080,171.19	470,496.60

16.

	434,941.92	519,469.40
	434,941.92	519,469.40

17.

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	151,057.43	183,538.73
	111,294,803.47	13,378,885.91

	200,000.00	
	200,000.00	

	8,000,000.00			8,000,000.00	
			487,000.00	1,113,000.00	
			815,125.00	38,897,300.00	

				6,300,073.24
	506,157.27	403,763.77	482,500.00	392,087.35

2.

		16,087.99
		9,652.79
		6,435.20
	27,976.00	25,273.90
	120,870.38	115,866.90
		3,188.86
	148,846.38	176,505.64

3. 6 VG A ng 14QQq1 reE7.ay 14QQq1 re52 reW20] TJET2Q EMC 4TJETQ EMC Tm

	39,185,602.00	28,613,169.41
	39,071,857.79	26,332,862.31

	196,634.94	312,691.31
	14,171.76	
	1,346,473.35	975,804.61

5.

	5,914,853.08	13,632,557.76

6.

	6,025,897.90	543,455.23
	28,624.84	102,990.20
	15,044.08	32,883.75
	117,274.75	6,854.51
	221,832.56	

	15,044.08	32,883.75
	41,642.04	87,000.00
	481,243.19	659,698.50
	66,121,999.33	59,147,550.35

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	113,320,000.00	7,460,000.00
	113,320,000.00	7,460,000.00

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	18,090,000.00	
	18,090,000.00	

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	-213634293.46	-160090850.22
	35,656,547.07	23,108,442.61
	13,527,304.77	16,769,894.59
	14,456,524.45	14,462,394.39
	2,216,297.52	1,111,705.28
(“ ”)		-6,521.92

(“ ”)	26,168,995.13	-6,451,699.55
(“ ”)	12242940.78	9434870.27
	19349097.50	-6,248,819.17
	-87,544,566.01	-124,509,302.30
2)		
3)		
	1,116,735.52	16,391,794.21
	16,391,794.21	123,256,807.90
	-15,275,058.69	-106,865,013.69

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1)	1,116,735.52	16,391,794.21
	1,482.85	2,043.85
	1,115,013.20	13,956,142.44
	239.47	2,433,607.92
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3)	1,116,735.52	16,391,794.21

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379,771.54

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	44,752,963.09	
	19,437,992.00	
	64,190,955.09	

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	3,300.00		
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	448,582.57		

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(%)

			1	1-3	3
	27,638,221.83	28,845,044.05	28,845,044.05		
	26,616,335.09	26,616,335.09	26,616,335.09		
	111,445,860.90	111,445,860.90	111,445,860.90		
	12,000,000.00	12,498,631.25	12,498,631.25		
	45,000,000.00	50,879,972.22		50,879,972.22	
	222,700,417.82	230,285,843.51			

( )

1.

(1)

				(%)	(%)
			5,000	48.93	48.93

(2)

2.

3.

( )

1.

		976,090.53	1,336,102.57

	57,000,000.00	2018/6/14	2021/5/15	
	3,600,000.00	2018/12/19	2019/6/19	
	6,038,221.83	2018/12/28	2019/6/28	

4.

	113,320,000.00	18,090,000.00	

5.

( )

			688,140.00
			688,140.00
		102,690,000.00	7,460,000.00
		102,690,000.00	7,460,000.00

( )

2018 11 16 2018

1 2

( )

2014 2 24

(1)

	9,702,000.00		9,702,000.00	9,702,000.00		9,702,000.00
	9,702,000.00		9,702,000.00	9,702,000.00		9,702,000.00

(2)

	9,702,000.00			9,702,000.00		

	1,263,707.57	
	-4,182,257.29	
“ ”		
( )		
	-9,536,763.05	

( )

1.

		(/)	
	(%)		
	-83.99		

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	I	
	J	
	K	12

L=D+E+F × G/K-H

×

